

# How do I prepare my home for sale?

Preparing your home for sale can help you attract potential buyers and increase the chances of getting a good offer. Here are some steps you can take to prepare your home for sale:

- 1 Declutter and clean: Remove any unnecessary items and clutter from your home. Deep clean your home, including carpets, windows, and appliances.
- 2 Repairs and maintenance: Fix any minor repairs such as leaky faucets, squeaky doors, and cracked tiles. Repair any major issues such as broken appliances, roof leaks, or plumbing problems.
- 3 Depersonalize: Remove any personal items such as family photos or memorabilia to help buyers visualize themselves living in the home.
- 4 Stage your home: Rearrange furniture and add decorative elements to showcase the best features of your home. You can also hire a professional home stager to help you, but in most cases, removing items from the home is most effective.
- 5 Improve curb appeal: Make sure your home looks attractive from the outside. This includes mowing the lawn, trimming bushes, and planting flowers. You can also repaint the exterior of your home or add new door hardware.
- 6 Hire a professional photographer: Take high quality photos of your home for your listing. Good photos can attract more buyers and help your home stand out.  
(HomeFree offers a leading edge photography service for only \$147+gst)
- 7 Price it correctly: Research the local real estate market and set a competitive price for your home. homeFree can help you determine the best price based on comparable properties in your area using our exclusive AI tool. For the best results, select the Appraisal option at checkout when booking your listing.

By taking these steps, you can prepare your home for sale and increase your chances of getting a good offer.